



**BUSINESS SOLUTIONS** that  
are Einfach. Mehr. Wert

# Einfach. Mehr. Wert.

Three words that describe the tegos Group and what we do. They've been our motto since 1996. As an expert in the waste disposal and recycling business and in metal and raw materials trading, we serve as an innovator and reliable partner to more than 400 companies that are using our business solutions in 20 countries. Our top priority is to develop software solutions that make business processes simpler, that are fun to use, and that are every bit as flexible as our clients and their industry. We do our job with passion and build business solutions that are Simply. Worth. More.



**Fundamental questions call for visionary answers.** Before every revolution, there was always an idea, an impulse, a jolt that prompted people to make changes. In an ever faster-moving world, with trillions of intelligent terminal devices and machines, we provide the bridge between technology and the customer. We have the industry expertise and innovative strength to help successfully guide our customers in the waste disposal business and metals trading into the digital transformation of their sector. Our solutions are meant to simplify daily life in business, from the plant site with a digital weighing module and efficient vehicle dispatching to people-oriented customer service thanks to our online customer portal. Digitalization is a lot more than just a buzzword: It's a revolution throughout an entire industry and the key to a profitable, stable future in the waste disposal business and metals trading.

The key:  
**DIGITISATION**

# Software Solutions STATE OF THE ART

**With your head in the Cloud and your feet on the ground:** That's how relaxed you can be when you work with tegos Group business solutions. A flexible work world places maximum demands on today's software developers. It goes without saying that any agile, ultramodern work environment that fits flexibly into an organization is going to point directly to the Cloud.

The tegos 365 Business Management Suite lets our customers choose very flexibly the apps they want to add to the standard package – which already contains, among other features, Microsoft products like Power BI and Office365 as well as the tegos Group's own business solutions. Adjustable to your company's needs, and always following the principle of "Safety First," the tegos Group ensures carefree work in the Cloud under the protection of German security standards from Microsoft. The tegos Group has re-conceived important components of software solutions: Expensive update fees are now outmoded antiques, and functions are released in custom packages for each user with no complexity involved. Welcome to the digital world of the tegos Group.





# YOUR INDUSTRY IS OUR PASSION

**The tegos Group:** Some 80 experts from England, France and Benelux place our know-how at your disposal. The tegos Group's business solutions stand out for our specialization in the recycling business and metals trading, which we've been emphasizing since 1996. Our knowledge of the market's challenges – and of what customers in these specific industries want as their result – makes the tegos Group's solutions unique. More than 80 specialists from all over the world can custom-program your own tailor-made solution, one that fits your business's needs and requirements to a T.

# RECYCLING IS IT

Every resident of Germany alone produces more than 600 kilograms of trash each year – and enwis helps our international customers monitor their waste generation process cost-effectively while also conserving resources.



Checking in on business from the coffee shop – our customers can do just that with myMetals, the Cloud solution for waste-metal trading.

Comotor helps track more than 847,000 metric tons of raw materials every year.





**"Tegos is a technology company whose mission is to empower people and organizations around the globe so they can better work toward preserving the environment and the planet."**

tegos Group's philosophy

If we want to talk about successful digitalization within a few years, the prime imperative should be to dematerialize – meaning we do more with less material – as a way of sustainably relieving our burden on the earth. In addition to new production processes, virtualization can also help out. The Fourth Industrial Revolution is already under way, and a lot has already been done over the past 10 years or so. Top technologies are playing the largest role in human history to enhance efficiency and reduce resource consumption. So one goal of the tegos Group's projects is to make customers' work processes not just more economical but also more sustainable. Part of the Group's strategy is to provide active support for our customers' intention to do business well with fewer resources.

**DIGITISATION IS  
RELIABLY SUSTAINABLE**

# FOR US - SOFTWARE

# MEANS MORE THAN JUST CODE



The needs of the recycling industry place extreme demands on a business-specific software solution. Large volumes of data need to be processed in seconds to ensure a smooth recycling flow. With its enwis business solution – on the market for more than 20 years – the tegos Group offers a software solution that ensures cost-effective, sustainable, and legally compliant operations, from the plant site to truck scales to bookkeeping. And we've always been there to accompany our customers down new paths by developing apps suitable for routine use that can handle tasks like tracking strictly regulated hazardous waste in much the same way as a package shipped with a carrier service. We've always counted on our innovative spirit and the desire to keep things simple as we continuously seek out new methods for processing and disposal. This is exactly why the recycling business has been relying on the tegos Group's development skills and business knowledge for so many years.



# THE “BULL AND BEAR” MEETS BITS AND BYTES

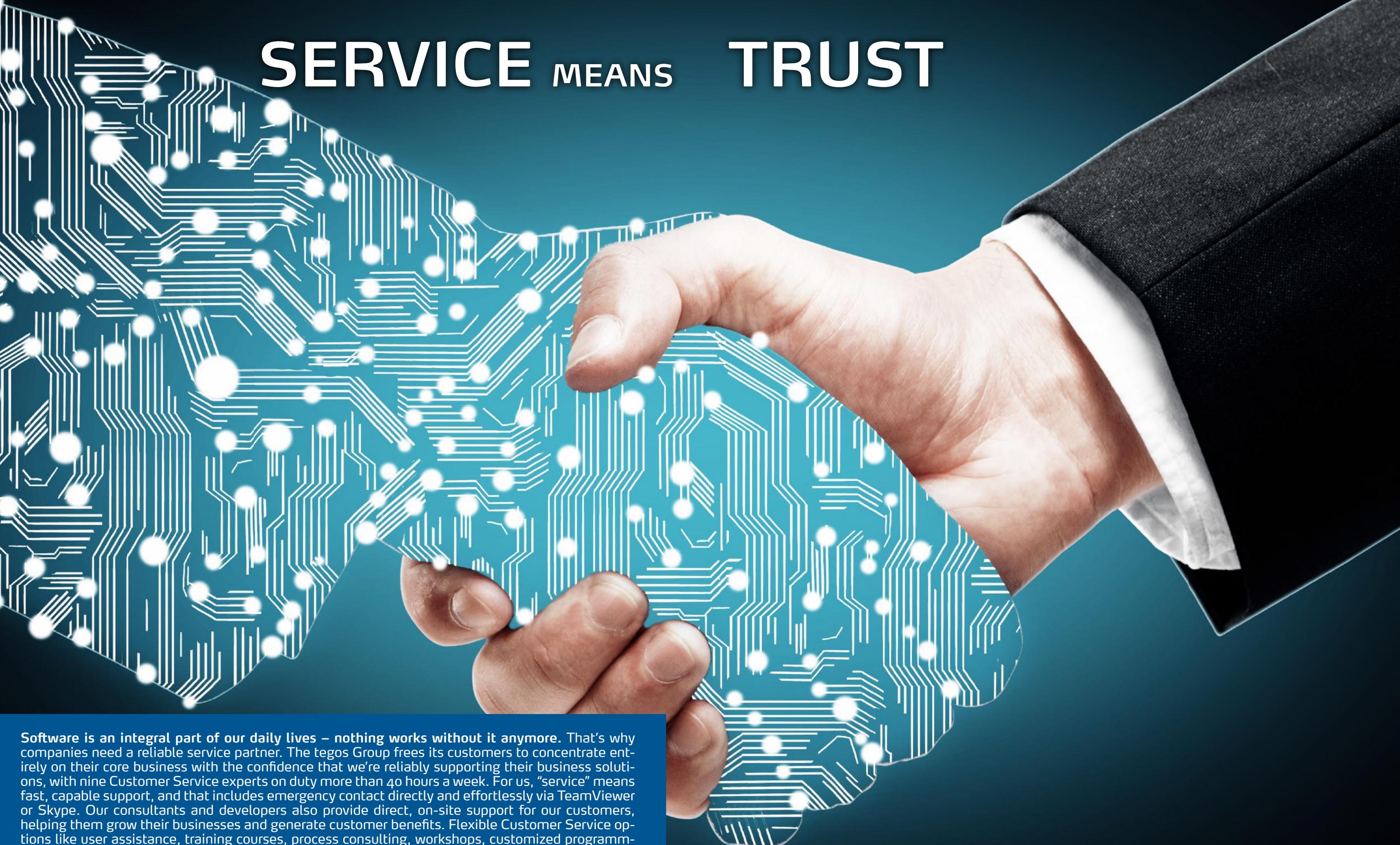
**Metals trading has an ancient tradition.** It's been embedded in centuries of history and has served as a vital element in society and an engine for our entire civilization. Trading in raw materials once owed its success solely to stable personal networks and an astute business sense. But in a globally networked world that's online 24/7/365 – where we can chase precious knowledge around the globe in a fraction of a second – it's precisely these data flows that are now setting the pace for successful deals.

Our response to the fast-paced business in metals trading: comotor. A software solution that establishes transparency and structure with quick assessments, extensive material analyses, and the ability to track any work step from bookkeeping to the truck scale. We know the challenges that are posed by large-volume international trading, and we deliver a sturdy foundation of data. But we also always offer our current and potential customers new ideas for innovations that can organize their processes more efficiently and make them Simply. Worth. More. We provide our customers with a link between the virtual and real worlds, which ensures top business performance. If you're trading, we're keeping an eye on your risk.

# SCRAP CLIMBS TO CLOUD NINE

**Machines that think. Cars that think.** Smart people have come up with tremendous ideas and visions for the future. Companies are mulling over their innovation strategies. Innovation laboratories are gathering the most visionary thinkers. As for us, we've actually been putting the concepts into action. In a very short time, a dynamic team of developers came up with a product that Microsoft considered worthy of the 2016 Product of the Year award. An application that takes earthbound scrap trading to the Cloud, makes it flexibly open for leasing and booking, and of course testable at no charge. Now there's a collection of opposites! We've married complex data processes with an uncomplicated web application on Cloud Nine, and we can declare with confidence that opposites do attract. This pioneering spirit, the daring and the pace at which we supply the market with innovations, are basic traits of the tegos Group, and they're what makes this kind of innovation possible. To deliver trading that's Simply. Worth. More.

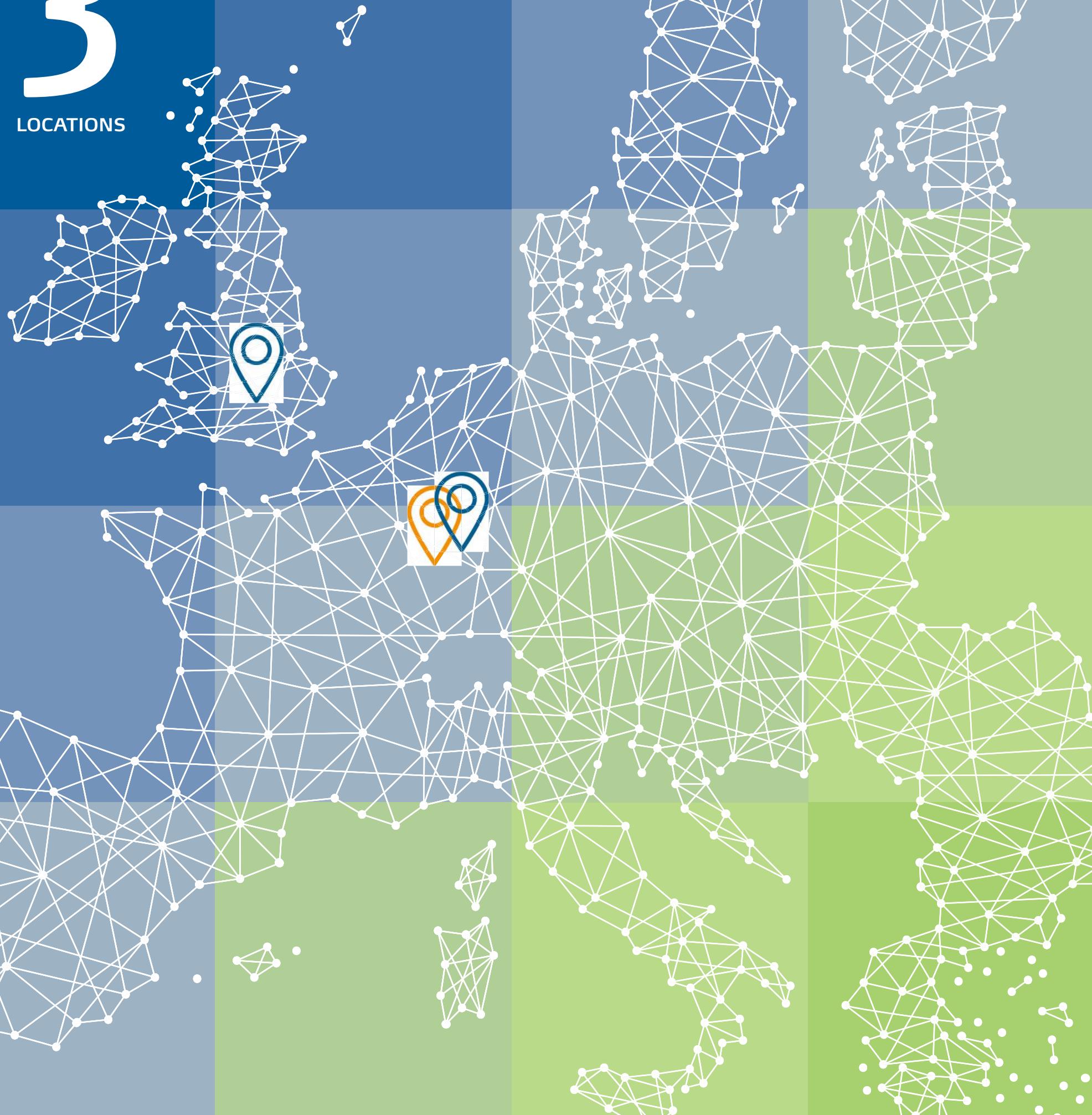
# SERVICE MEANS TRUST



**Software is an integral part of our daily lives – nothing works without it anymore.** That's why companies need a reliable service partner. The tegos Group frees its customers to concentrate entirely on their core business with the confidence that we're reliably supporting their business solutions, with nine Customer Service experts on duty more than 40 hours a week. For us, "service" means fast, capable support, and that includes emergency contact directly and effortlessly via TeamViewer or Skype. Our consultants and developers also provide direct, on-site support for our customers, helping them grow their businesses and generate customer benefits. Flexible Customer Service options like user assistance, training courses, process consulting, workshops, customized programming, and our support hotline make our portfolio as individualized as our customers' needs. In the process, we apply our deep knowledge of the industry and act as a problem-solver for practically any IT question. Our customers know that customer service at the tegos Group is Simply. Worth. More.

# 3

LOCATIONS



# 8900

User

# 90

EMPLOYEES

Gold  
Microsoft Partner



ABOUT 30  
CO-PARTNER



# 1996

EST.

# 630

WORKSHOPS

# 3

PRODUCTS



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