comotor
Software for Scrap
and Metal Trading

comotor

THE WORLD OF METAL TRADING IS CHANGING FAST
ASSURED SAFETY AND STABILITY IN A FAST-PACED INDUSTRY

Today more than ever, the metals business is like driving a race-car – fast, risky, and exhilarating. React too late or drop your concentration for a moment, and your race may suddenly be over. Stable personal networks and a canny business sense have always been part of successful trading throughout history. But today it's data flows that set the pace more than anything else. Today's globally networked world is online around the clock, and precious knowledge circles the globe in a fraction of a second. On top of that, the industry has to contend with unstable market prices, declining margins, and proliferating red tape.

Companies that want to hold their own in this tough market need to be able to provide extensive services and apply forward-looking strategies. They need a reliable software solution and valid data to make the right decisions at the right time, while keeping all the necessary assessments right at hand. Our answer to the fast-paced metal trading business: comotor.

With quick assessments, extensive material analyses, and the ability to track any work step, this integrated ERP solution ensures greater transparency and more structure – and therefore a better overview, more reliable planning, and greater control.

STAY FLEXIBLE
DIGITALIZE YOUR BUSINESS

comotor allows you to easily generate documents like weight tickets, invoices, and shipping papers as well as software-based assessments and warehouse overviews. You can speed up work procedures and give employees access to important information and figures even when they're out on the road. But comotor offers more than just a centralized solution – it's a solution that's also flexible and forward-looking, because it can be adapted at any time to fit dynamic market conditions and changing internal requirements. That's how we support metal trading companies in successfully implementing their strategies – with the right system that keeps them a step ahead of the competition. We've always provided our customers with momentum for innovations that make their processes simpler and Simply. More. Efficient.

TEGOS GROUP: BLAZING A TRAIL INTO THE DIGITAL FUTURE

For more than 20 years, our IT solutions have been helping our customers stay competitive in the waste disposal and recycling business and in metal and scrap trading. Today "One tegos" signifies more than 90 employees company-wide, countless ideas for innovative business solutions, and a profound expertise in our sectors. Some 350 clients in 25 countries already rely on our software solutions – based on future-proof technology from Microsoft.

Our enwis, comotor, and myMetals industry solutions have decisively changed and greatly simplified the work life of more than 8,900 users. We work with you to develop custom solutions that help you master everyday challenges like proliferating documentation requirements, fluctuating commodity prices, and international market interdependence.

Over
847.000
metric tons of commodities are tracked by comotor every year.

MATERIAL TRACKING

Thanks to lot tracking, you can still determine what deliveries a material originated from, even after many mixing and separation steps.

CONTRACT MANAGEMENT

All legal data and price data are managed, archived, and automatically sent out by email, trackably and from a central post.

WEIGHING PROCESS

You have direct access to all relevant data (like order, contract, material, and EWC) thanks to fully integrated truck scales. The weight ticket is generated automatically during outbound weighing.

comotor is the compact software solution from tegos for metal and commodity trading. All aspects of contract and order management – including warehouse management, analysis, and financial management – are integrated into a single system with comotor.
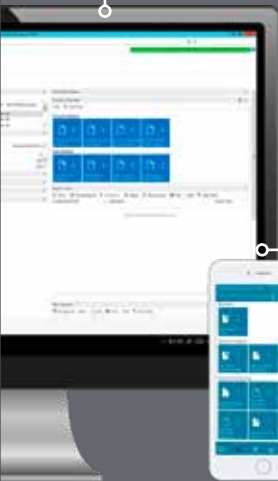
QUALITY TESTING

Complex chemical analyses can be mapped. The fully automated analytical interface can also be connected to spectrometers.

TRANSPORTATION ROUTES

Simplified planning and monitoring of shipments. Tracking for shipment history and efficient selection of the most economical forwarding agent.

Invoices are recorded and issued directly for multiple items, with automatic allocation of shipping costs to material deliveries.

ADDED VALUE FOR YOU
THE SOLUTION FOR METAL TRADING

WORK MORE EFFICIENTLY

In today's world, metal trading involves managing increasingly complex requirements, which means that you need a user-friendly software solution that simplifies complex procedures and can be used in any area of your company. comotor helps you with improved planning for delivery, production, and sorting processes, so you can apply your resources in the best possible way, speed up your work procedures – and simply work more efficiently.

Your entire staff works on the same system, so you can keep an eye on all processes at all times, rest assured your data are valid, and have ready access to all key figures. The integrated bookkeeping system in comotor even gives you real-time access to information about liabilities and inventories.

KEEPING AN EYE ON RISK

comotor gives you a clear, straightforward picture of your current and historical price risk. The program automatically monitors foreign exchange risk, price risk, and credit limits and enables efficient risk management using derivatives. You only need to enter data once – which reduces errors. The software tests data for plausibility, makes sure that users haven't left steps out, and ensures effective approval processes. Faster procedures, fewer mistakes, and well-informed employees – all of which means more satisfied suppliers and clients.

PROJEKTMANAGMENT
WITH SURE STEP

Our performance commitments include flexible, agile work methods, developing optimized paths to solutions, staying on budget, and implementing on time. That's why our project management functions are based on Microsoft Dynamics Sure Step. This is a customized implementation method that clearly defines roles and responsibilities for clients and partners and so facilitates successful project execution. That means you realize reliable investment and maximum transparency along with planning confidence when it comes to future business needs.

VALUES

CONFIDENCE
Thoroughly tested guidelines and best practices ensure a software solution that's optimized for your own specific situation.

CONTROL
Detailed requirement checklists and clearly defined roles ensure successful implementation.

VISIBILITY
It's easier to notify staff and clients about changes before they take place.

PROJECT PROCEDURE

PREPARATION
In a joint kick-off process, both sides develop a shared understanding of the project. In parallel, the technical requirements are provided and the testing environment is set up.

ADVANTAGES

TRANSPARENCY
Sure Step clearly defines all roles and responsibilities and makes it possible to monitor costs and timing transparently at every project stage – from process analysis to implementation.

TIME
Sure Step enables efficient work and communication so that everyone involved always has a view of the individual contributing steps and can plan them – ensuring implementation on time.

IMPLEMENTATION
Key User trainings provide a deep understanding of this industry solution. We prepare a solution concept precisely tailored to your needs – and once you approve it, we implement and test it.

DELIVERY
You perform an integration test on the solution and make sure it maps all your business processes with no mistakes. Data migration follows, and Key Users train the ultimate users.

OPERATION
Even after we've commissioned the solution together, we won't abandon you. We pass the project along to Customer Support. On top of that, after three months there's a review when we'll explore successes and shortcomings.
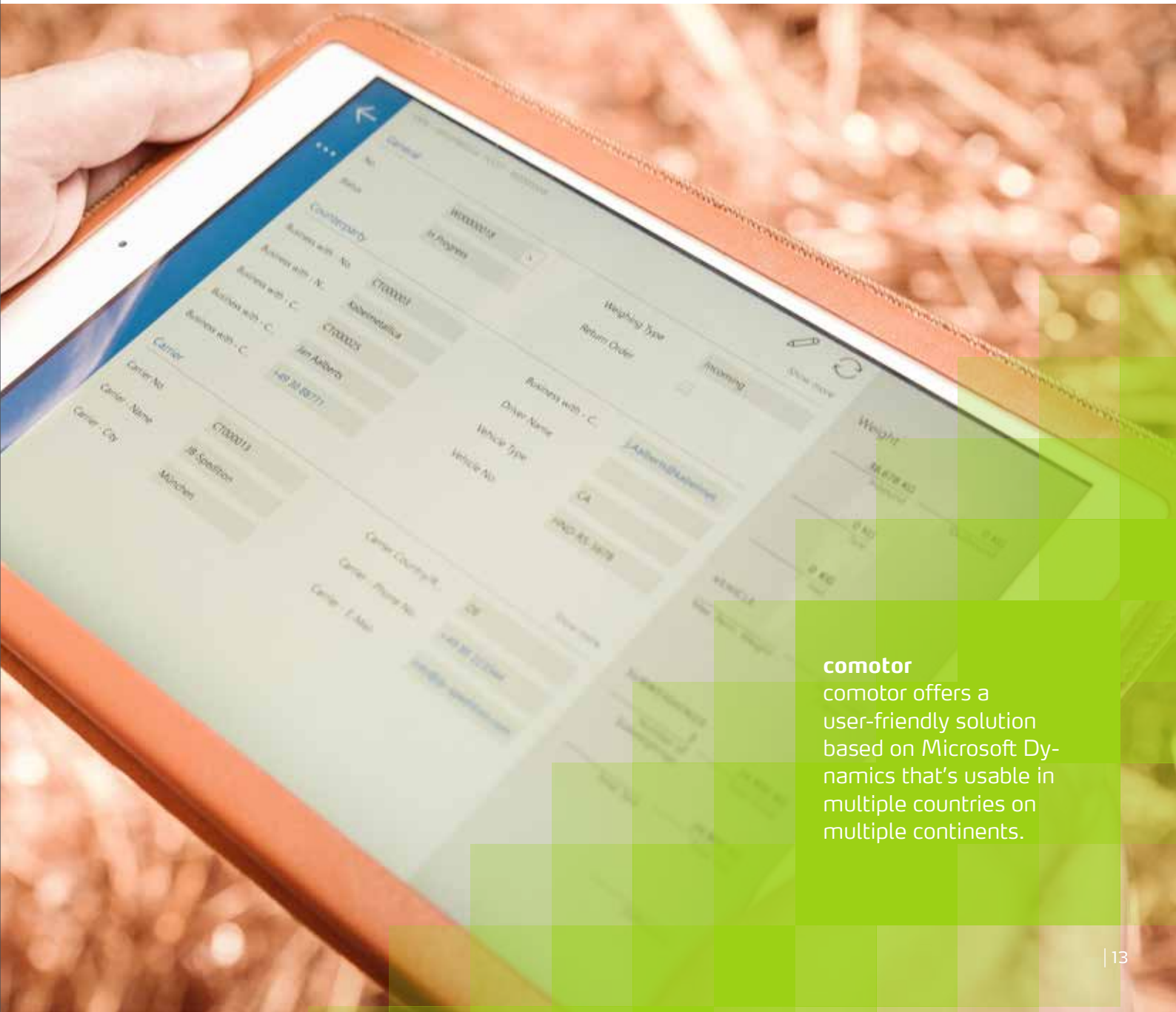
COMOTOR
AT WORK

A strong partner

comotor is based on Microsoft Dynamics NAV, a time-tested technology from Microsoft with millions of users – an assured source of security for your investment. End users are familiar with the Microsoft environment, which can also incorporate other Microsoft applications like Excel. comotor is tailor-made for the typical roles of metal trading companies.

Everyone at every level works with a user interface optimized for their specific tasks, from top management to dealers to weighmasters. And because this is an integrated solution from a partner specializing in your industry, you're also free to devote your full attention to your business and the growing pressure from legislation and regulations.

One solution for all

comotor makes it easier to work with subsidiaries and business partners in other countries. The solution can handle multiple user companies, and it's also multilingual – you can change languages easily, and documents are easy to print out in other languages. The inter-

company module also enables fast, smooth exchanges of contracts, analyses, deliveries, and invoices – between companies and between countries.

comotor
comotor offers a
user-friendly solution
based on Microsoft Dy-
namics that's usable in
multiple countries on
multiple continents.

CUSTOMER SERVICE
SIMPLY. MORE. EFFICIENT.

CUSTOMER SUPPORT

Our job doesn't end when you take delivery of the project. We also assist you with the digital transformation of your company – with in-depth exchanges of information, innovative ideas, and professional advice. And of course you also have our Customer Service to help ensure that the software runs smoothly in your day-to-day business.

UPDATES

We stay in regular contact with our clients and maintain a close collaboration at all levels. We're always working with users to keep improving and simplifying their day-to-day work with the solution. That means we're in a position to respond fast when our clients have new needs.

TRAINING AND QUALIFICATION

No matter how good a software solution is, it can't be successful without its users. So the most important step isn't to implement the new system – it's to provide regular support and training for the employees who work with the product day after day. Special training and qualification courses teach them everything they need to know to use the solution efficiently.

HOTLINE SUPPORT

Our Customer Service is there for you as you work with the software every day. Whether you have questions about the software after an implementation, or an error message from the system interferes with your work process, or a new employee needs training – many requests can be handled quickly over the phone or via remote maintenance. **All it takes is a phone call: +49 231 31 776.480**

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